



FEBRUARY

Events Calendar

SANTA ANA DISTRICT OFFICE

Serving Orange, Riverside, and San Bernardino Counties

5 Hutton Centre Drive, Santa Ana, CA 92707 714.550.7420

SBA District Website: www.sba.gov/ca/santa

This calendar has four sections: General Events, Government Contracting Events, International Trade Events and Other Federal & Local Government, Trade, and Small Business Organization Events

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Wednesday, February 1, 2017 6:00 pm to 8:00 pm Pre-registration Recommended	<i>How to Start a Small Business in Spanish:</i> Presented by SBA Senior Area Manager, Natalie Orta No fee, http://bit.ly/2k7q1zZ Coachella Valley SCORE, www.scorecv.org , 760.773.6507 CVSCORE, 43-100 Cook Street, Suite 104, Palm Desert, CA 92211
Wednesday, February 1, 2017 6:00 pm to 8:00 pm Pre-registration REQUIRED	<i>Are You an Entrepreneur?</i> \$20 online registration only Coachella Valley Women’s Business Center, www.cvwbc.org , 760-345-9200 Coachella Valley WBC, 77806 Flora Road, Suite A, Palm Desert, CA 92211

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
<p>Wednesday, February 1, 2017 6:00 am to 8:30 pm Pre-registration REQUIRED</p>	<p><i>Human Resource Laws You're Not Complying With</i> No fee, Register at: http://bit.ly/2huDxNk Orange County Small Business Development Center, www.ocsbdc.org, 714.564.5200 Rancho Santiago Community College District, Room 107, 2323 North Broadway, Santa Ana, CA 92706</p>
<p>Wednesday, February 1, 2017 6:00 pm to 9:00 pm Pre-registration Recommended</p>	<p><i>The Road to Business Credit</i> No fee, Register at: http://bit.ly/2ikDGyk Orange County SCORE, www.score114.org, 714.550.7369 OC Hispanic Chamber of Commerce, 2130 East 4th Street, #160, Santa Ana, CA 92705</p>
<p>Thursday, February 2, 2017 6:00 am to 8:30 pm Pre-registration REQUIRED</p>	<p><i>Small Business Jump-Start</i> \$10, Register at: http://bit.ly/2if8dS2 Orange County Small Business Development Center, www.ocsbdc.org, 714.564.5200 Garden Grove Community Meeting Center, Constitution Room, 11300 Stanford Avenue, Garden Grove, CA 92840</p>
<p>Thursday, February 2, 2017 6:00 pm to 9:00 pm Pre-registration Recommended</p>	<p><i>Developing A Winning Business Plan</i> No fee, Register at: http://bit.ly/2jnTbHz Orange County SCORE, www.score114.org, 714.550.7369 Brea Chamber of Commerce, 2nd Floor, 1 Civic Center Circle, Brea, CA 92821</p>
<p>Friday, February 3, 2017 7:30 am to 10:00 am Pre-registration Recommended</p>	<p><i>Women in Business Breakfast Series – 5 Amazing Ways Sharing Your Personal Story Promotes Business Success:</i> Dr. Flora Morris Brown will share how to present your personal story to make you memorable and build trust with your ideal customers. \$35 before 11/03, \$40 after and at the door, No fee Parking Register at: http://bit.ly/1gq5MVK Orange County SCORE, www.score114.org, 714.550.7369 The Center Club, 650 Town Center Drive, Costa Mesa, CA 92626</p>

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
<p>Monday, February 6, 2017 6:00 pm to 8:00 pm Pre-registration Recommended</p>	<p><i>ABCs of Starting Your Own Business</i> \$20 for non-Corona Resident, No fee for Corona Residents Inland Empire Women’s Business Center, www.iewbc.org, 909.890.1242 Corona Innovation Center at the Corona Civic Auditorium, 815 West 6th Street, Suite 145, Corona, CA 92882</p>
<p>Tuesday, February 7, 2017 7:30 am to 8:30 am Pre-registration Recommended</p>	<p>Coffee at the Cove Networking Opportunity: OCTANe invites you to mingle with your fellow members of the innovation community every second Tuesday of the month No fee, Coffee and light breakfast provided OCTANe, www.octaneoc.org, 949.330.6565 The Cove and UCI Applied Innovation, 5141 California Avenue, Suite 200, Irvine, CA 92617</p>
<p>Tuesday, February 7, 2017 9:00 am to 11:00 am Pre-registration Recommended</p>	<p><i>Most Common Mistakes Employers Make</i> \$15 if register online by 02/06, \$25 at the door Inland Empire SCORE, www.score503.org, 951.652.4390 Moreno Valley Conference & Recreation Center, 14075 Frederick Street., Moreno Valley, CA 92553</p>
<p>Tuesday, February 7, 2017 1:00 pm to 2:00 pm Pre-registration Recommended</p>	<p><i>Disaster Recovery – From Cyberattacks to Natural Disasters Webinar:</i> Will your business be able to survive a fire, or a security breach? It’s time to learn the nuances of disaster recovery and why you as a business owner should take simple steps to ensure your operation will be okay when the unexpected happens, presented by SBA, Santa Ana District Office and Microsoft No fee, Register at: http://ow.ly/7ZHV307Q3y1 For more information contact Sheree Coates at sheree.coates@sba.gov.</p>
<p>Tuesday, February 7, 2017 3:00 pm to 5:00 pm Pre-registration Recommended</p>	<p><i>Are You an Entrepreneur?</i> No fee Inland Empire Women’s Business Center, www.iewbc.org, 909.890.1242 Highgrove Public Library, 530 Center Street, Riverside, CA 92507</p>

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
<p>Tuesday, February 7, 2017 4:00 pm to 6:30 pm Pre-registration Recommended</p>	<p><i>Pitch The Tech Coast Angels In Murrieta:</i> Think you have what it takes to get money from the largest angel organization in the United States? Here is your chance to make an impression! On February 7th at the Murrieta Innovation Center, six lucky entrepreneurs are going to get the chance to pitch the Inland Empire chapter of the Tech Coast Angels, presented by TriTech SBDC and City of Murrieta. No fee, Register at: http://bit.ly/2jDWIoe TriTech Small Business Development Center, www.tritechsbdc.org, 951.571.6480 Murrieta Innovation Center, 26442 Beckham Court, Murrieta, CA 92562</p>
<p>Tuesdays, February 7, 14, 21 and 28, 2017 5:30 pm to 7:30 pm Pre-registration REQUIRED</p>	<p><i>Coachella Valley SCORE Mentoring at Palm Desert Library:</i> Every Tuesday CVSCORE will provide confidential advice, guidance and support from seasoned professionals on business plans, financials, marketing & social media, sales and operations No fee, sign up at the Library front desk Coachella Valley SCORE, www.scorecv.org, 760.773.6507 Palm Desert Library, 73300 Fred Waring Drive, Palm Desert, CA 92260</p>
<p>Tuesday, February 7, 2017 6:00 pm to 8:30 pm Pre-registration REQUIRED</p>	<p><i>Start Your Online Business and Go Global</i> \$25, Register at: http://bit.ly/2hlX5OL Orange County Small Business Development Center, www.ocsbdc.org, 714.564.5200 Rancho Santiago Community College District, Room 107, 2323 North Broadway, Santa Ana, CA 92706</p>
<p>Tuesday, February 7, 2017 6:00 pm to 9:00 pm Pre-registration Recommended</p>	<p><i>Develop a Winning Business Plan</i> No fee, Register at: http://bit.ly/2hlcQWa Orange County SCORE, www.score114.org, 714.550.7360 Rancho Santa Margarita Bell Tower Regional Community Center, 22232 El Paseo, Rancho Santa Margarita, CA 92688</p>

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Wednesday, February 8, 2017 9:00 am to 11:00 am Pre-registration Recommended	60 Ways to Grow Your List: You will leave with ideas and strategies to capture new contacts, grow your list and take action to help move your business forward. No fee , Register at: http://bit.ly/2hOGp3A Inland Empire Small Business Development Center, www.iesmallbusiness.com , 909.983.0751 Ontario Chamber of Commerce, 3200 Inland Empire Blvd., Suite 130, Ontario, CA 91764
Wednesday, February 8, 2017 9:00 am to 11:00 am Pre-registration Recommended	How to Finance a Small Business: Presented by SBA Senior Area Manager, Natalie Orta No fee , Register at: http://conta.cc/2hPYv7T Coachella Valley SCORE, www.scorecv.org , 760.773.6507 CVSCORE, 43-100 Cook Street, Suite 104, Palm Desert, CA 92211
Wednesday, February 8, 2017 9:00 am to 12:00 Noon Pre-registration Recommended	QuickBooks for Beginners 102 No fee , Register at: http://bit.ly/2iFWF7d Inland Empire Small Business Development Center, www.iesmallbusiness.com , 909.983.0751 Moreno Valley Conference Center, Alessandro Room A, 14075 Frederick, Moreno Valley, CA 92553
Wednesday, February 8, 2017 1:00 pm to 3:00 pm Pre-registration Recommended	I9 for Dummies \$15 if register online by 02/07, \$25 at the door Inland Empire SCORE, www.score503.org , 951.652.4390 Chaffey College-Info Tech Center, 3rd Floor, Room# 310, 13170 Seventh Street, Chino, CA 91710
Wednesday, February 8, 2017 1:30 pm to 4:30 pm Pre-registration Recommended	SBA Loans – What You Should Know Before You Apply: Presented by Orange County SCORE and the City of Mission Viejo \$35 if register online by 02/07, \$45 at the door, Register at: http://bit.ly/2ibv4eV Orange County SCORE, www.score114.org , 714.550.7360 Mission Viejo City Hall, Saddleback Room, 200 Civic Center, Mission Viejo, CA 92691

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Wednesday, February 8, 2017 6:00 pm to 8:00 pm Pre-registration Recommended	<i>How to Finance a Small Business in Spanish:</i> Presented by SBA Senior Area Manager, Natalie Orta No fee , Register at: http://conta.cc/2j6sVV5 Coachella Valley SCORE, www.scorecv.org , 760.773.6507 CVSCORE, 43-100 Cook Street, Suite 104, Palm Desert, CA 92211
Wednesday, February 8, 2017 6:00 pm to 8:00 pm Pre-registration REQUIRED	<i>Should You Start a Nonprofit?</i> \$20 Inland Empire Women’s Business Center, www.iewbc.org , 909.890.1242 Inland Empire WBC – Colton Office, 1003 East Cooley Drive, Suite 109, Colton, CA 92324
Wednesday, February 8, 2017 6:00 pm to 8:45 pm Pre-registration Recommended	<i>The Secrets of Selling</i> No fee , Register at: http://bit.ly/2hLobNn Orange County SCORE, www.score114.org , 714.550.7360 Newport Beach Public Library, Friends Room , 1000 Avocado Avenue, Newport Beach, CA 92660
Thursday, February 9, 2017 9:00 am to 11:00 am Pre-registration Recommended	<i>Social Media Video Production</i> \$15 if register online by 02/08, \$25 at the door Inland Empire SCORE, www.score503.org , 951.652.4390 Riverside Chamber of Commerce, 3985 University Avenue, Riverside, CA 92501
Thursday, February 9, 2017 10:00 am to 3:00 pm Pre-registration REQUIRED	<i>Your Story, Your Brand</i> \$20 online registration only Coachella Valley Women’s Business Center, www.cvwbc.org , 760.345.9200 CVWBC, 77806 Flora Road, Suite A, Palm Desert, CA 92211
Thursday, February 9, 2017 6:00 pm to 8:00 pm Pre-registration Recommended	<i>ABCs of Starting Your Own Business</i> No fee Inland Empire Women’s Business Center, www.iewbc.org , 909.890.1242 Fontana Community Senior Center, 16710 Ceres Avenue, Fontana CA 92335

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Thursday, February 9, 2017 6:00 pm to 8:00 pm Pre-registration Recommended	<i>The Power of Twitter</i> \$20, Register at: http://conta.cc/2j2dUPU Coachella Valley SCORE, www.scorecv.org , 760.773.6507 CVSCORE, 43-100 Cook Street, Suite 104, Palm Desert, CA 92211
Wednesday, February 9, 2017 6:00 pm to 8:30 pm Pre-registration Recommended	<i>The Power Of PPC Advertising - Google AdWords In Action</i> No fee , Register at: http://bit.ly/2j51FU1 Orange County SCORE, www.score114.org , 714-550-7369 Yorba Linda Public Library, 18181 Imperial Highway, Yorba Linda, CA 92886
Thursday, February 9, 2017 6:00 pm to 9:00 pm Pre-registration Recommended	<i>Are You Ready to Exit? Business Succession Planning for Small Business Owners:</i> Presented by Orange County SCORE and City of Laguna Woods No fee , Register at: http://bit.ly/2iexcoB Orange County SCORE, www.score114.org , 714.550.7360 Laguna Woods City Hall, Council Chambers, Laguna Woods, CA 92637
Thursday, February 9, 2017 6:00 pm to 9:00 pm Pre-registration Recommended	<i>Demystifying The Commercial Leasing Process</i> No fee , Register at: http://bit.ly/2jAHSep Orange County SCORE, www.score114.org , 714.550.7369 Fullerton Public Library, 353 West Commonwealth Avenue, Fullerton, CA 92832
Monday, February 13, 2017 10:30 am to 1:30 pm Pre-registration Recommended	<i>Buy/Sell & Valuation of a Business</i> No fee , Register at: http://bit.ly/2i4yeDh Orange County SCORE, www.score114.org , 714.550.7360 Webster University, 32 Discovery , #250, Irvine, CA 92618
Monday, February 13, 2017 11:00 am to 1:00 pm Pre-registration Recommended	<i>WEBINAR-Introduction To Word Press</i> \$15 if register online only by 02/12 Inland Empire SCORE, www.score503.org , 951.652.4390 Web link will be given upon registration

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Monday, February 13, 2017 6:00 pm to 7:30 pm Pre-registration REQUIRED	<i>You Can't Achieve What You Can't See - Creating Your Vision Board</i> \$20 online registration only Coachella Valley Women's Business Center, www.cvwbc.org , 760-345-9200 Coachella Valley WBC, 77806 Flora Road, Suite A, Palm Desert, CA 92211
Monday, February 13, 2017 6:00 pm to 9:00 pm Pre-registration Recommended	<i>Intellectual Property Fundamentals For The Start-up</i> No fee , Register at: http://bit.ly/2jbWNYN Orange County SCORE, www.score114.org , 714.550.7369 Chapman University, 549 West Palm, #101, Orange, CA 92868
Tuesday, February 14, 2017 9:00 am to 11:00 am Pre-registration Recommended	<i>Website Marketing for 2017</i> \$15 if register online by 2/13, \$25 at the door Inland Empire SCORE, www.score503.org , 951.652.4390 Redlands City Hall, 35 Cajon Street, Redlands, CA 92373
Tuesday, February 14, 2017 11:00 am to 1:00 pm Pre-registration REQUIRED	<i>Show Me the Money Honey - Become a Lean, Mean, Money-Making Machine</i> No fee Coachella Valley Women's Business Center, www.cvwbc.org , 760-345-9200 Palm Desert Library 73300 Fred Waring Drive, Palm Desert. CA 92260
Wednesday, February 15, 2017 1:00 pm to 3:00 pm Pre-registration Recommended	<i>WEBINAR-Online Lending-Changing The Way We Do Business</i> No fee , Register online only by 02/14 Inland Empire SCORE, www.score503.org , 951.652.4390 Web link will be given upon registration
Wednesday, February 15, 2017 6:00 pm to 8:00 pm Pre-registration REQUIRED	<i>How to Choose a Credit Card Processing Company:</i> Presented by Orange County SBDC and Chase Bank No fee , Register at: http://bit.ly/2hlSuMu Orange County Small Business Development Center, www.ocsbdc.org , 714.564.5200 Chase Bank, 1 st Floor, 24085 El Toro Road, Laguna Hills, CA 92653

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Wednesday, February 15, 2017 6:00 pm to 8:00 pm Pre-registration Recommended	<i>Resources for Small Business in Spanish:</i> Presented by SBA Senior Area Manager, Natalie Orta No fee , http://conta.cc/2hPW2dF Coachella Valley SCORE, www.scorecv.org , 760.773.6507 CVSCORE, 43-100 Cook Street, Suite 104, Palm Desert, CA 92211
Wednesday, February 15, 2017 6:00 pm to 8:00pm Pre-registration REQUIRED	<i>Time Management – Work Smarter Not Harder</i> \$20 Inland Empire Women’s Business Center, www.iewbc.org , 909.890.1242 Inland Empire WBC – Riverside Office, 3780 Market Street, Riverside, CA 92507
Wednesday, February 15, 2017 6:00 pm to 8:00 pm Pre-registration REQUIRED	<i>Want Financial Freedom? Start Your Own Small Business</i> \$15 online registration only Coachella Valley Women’s Business Center, www.cvwbc.org , 760.345.9200 Coachella Valley WBC, 77806 Flora Road, Suite A, Palm Desert, CA 92211
Thursday, February 16, 2017 9:00 am to 11:00 am Pre-registration Recommended	<i>Financing Your Startup:</i> Presented by Inland Empire SBDC and the City of Temecula No fee , Register at: http://bit.ly/2irZGIX Inland Empire Small Business Development Center, www.iesmallbusiness.com , 909.983.0751 Temecula Valley Entrepreneur’s Exchange, 43200 Business Park Drive, Temecula, CA 92590
Thursday, February 16, 2017 9:00 am to 11:30 am Pre-registration Recommended	<i>Incorporating Your Small Business</i> No fee , Register at: http://bit.ly/2iG9e29 Inland Empire Small Business Development Center, www.iesmallbusiness.com , 909.983.0751 Rancho Cucamonga Chamber of Commerce, 9047 Arrow Route, Suite 180, Rancho Cucamonga, CA 91730

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Thursday, February 16, 2017 1:00 pm to 3:00 pm Pre-registration Recommended	<i>Branding-How To Stand Out From The Crowd:</i> Presented by IESCORE and City of Eastvale No fee , Register by 02/15 Inland Empire SCORE, www.score503.org , 951.652.4390 New Day Christian Church, 7155 Hamner Avenue, Eastvale, CA 92880 Enter on Schleishman Road
Thursday, February 16, 2017 6:00 pm to 8:00 pm Pre-registration Recommended	<i>Live Video And Why You Need to Be On It</i> \$20, Register at: http://conta.cc/2iFO8EY Coachella Valley SCORE, www.scorecv.org , 760.773.6507 CVSCORE, 43-100 Cook Street, Suite 104, Palm Desert, CA 92211
Thursday, February 16, 2017 6:00 pm to 8:30 pm Pre-registration REQUIRED	<i>The Art and Science of Creating a Successful Business Plan</i> \$25, Register at: http://bit.ly/2i94DJo Orange County Small Business Development Center, www.ocsbdc.org , 714.564.5200 Garden Grove Community Meeting Center, Constitution Room, 11300 Stanford Avenue, Garden Grove, CA 92840
Thursday, February 16, 2017 6:00 pm to 9:00 pm Pre-registration REQUIRED	<i>Maximum Impact! Business Plan Writing Series</i> \$80 for four part series - online registration only Coachella Valley Women's Business Center, www.cvwbc.org , 760.345.9200 Coachella Valley WBC, 77806 Flora Road, Suite A, Palm Desert, CA 92211
Monday, February 20, 2017 6:00 pm to 7:30 pm Pre-registration REQUIRED	<i>Develop Your Elevator Speech - From 30 Minutes to 30 Seconds</i> \$20 online registration only Coachella Valley Women's Business Center, www.cvwbc.org , 760-345-9200 Coachella Valley WBC, 77806 Flora Road, Suite A, Palm Desert, CA 92211
Tuesday, February 21, 2017 9:00 am to 11:00 am Pre-registration Recommended	<i>How to Start a Small Business in Riverside</i> No fee , Register at: http://bit.ly/2ifxEQY Inland Empire Small Business Development Center, www.iesmallbusiness.com , 909.983.0751 Riverside County Business Center, 1 st Floor, 3403 10 th Street, Riverside, CA 92501

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
<p>Tuesday, February 21, 2017 9:00 am to 3:00 pm Pre-registration Recommended</p>	<p><i>Get the Tax Facts:</i> A one-day overview of federal and state tax issues for small businesses. No fee, Register at: http://bit.ly/2isovBu Inland Empire Small Business Development Center, www.iesmallbusiness.com, 909.983.0751 Menifee Valley Chamber of Commerce, Upstairs Conference Room, 29737 New Hub Drive, Menifee, CA 92586</p>
<p>Tuesday, February 21, 2017 11:00 am to 1:00 pm Pre-registration Recommended</p>	<p><i>WEBINAR-Online Lending-Changing The Way We Do Business</i> No fee, register online only by 02/20 Inland Empire SCORE, www.score503.org, 951.652.4390 Web link will be given upon registration</p>
<p>Tuesday, February 21, 2017 6:30 pm to 8:30 pm Pre-registration Recommended</p>	<p><i>Prepare to Launch: Information & Resources for Starting a Business</i> No fee Inland Empire Women’s Business Center, www.iewbc.org, 909.890.1242 Ovitt Family Community Library, 215 East “C” Street, Ontario, CA 91764</p>
<p>Wednesday, February 22, 2017 9:00 am to 11:00 am Pre-registration Recommended</p>	<p><i>How to Start a Small Business in Moreno Valley</i> No fee, Register at: http://bit.ly/2ifxEQY Inland Empire Small Business Development Center, www.iesmallbusiness.com, 909.983.0751 Moreno Valley Conference Center, Alessandro Room A, 14075 Frederick Street, Moreno Valley, CA 92553</p>
<p>Wednesday, February 22, 2017 6:00 pm to 8:00pm Pre-registration REQUIRED</p>	<p><i>ABCs of Starting Your Own Business</i> \$20 Inland Empire Women’s Business Center, www.iewbc.org, 909.890.1242 Inland Empire WBC – Colton Office, 1003 East Cooley Drive, Suite 109, Colton, CA 92324</p>

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Wednesday, February 22, 2017 6:00 pm to 8:30 pm Pre-registration REQUIRED	<i>Grant Writing 101</i> \$20 online registration only Coachella Valley Women’s Business Center, www.cvwbc.org , 760.345.9200 Coachella Valley WBC, 77806 Flora Road, Suite A, Palm Desert, CA 92211
Thursday, February 23, 2017 9:00 am to 11:00 am Pre-registration Recommended	<i>Instant Website Review-Using WooRank To Optimize Your Site</i> \$15 if register online by 02/22, \$25 at the door Inland Empire SCORE, www.score503.org , 951.652.4390 Murrieta Innovation Center, 26442 Beckman Court, Murrieta, CA 92562
Thursday, February 23, 2017 10:30 am to 1:30 pm Pre-registration Recommended	<i>Selling Techniques That Work</i> No fee , Register at: http://bit.ly/2huA1lZ Orange County SCORE, www.score114.org , 714.550.7360 Fullerton Public Library, 353 West Commonwealth Avenue, Fullerton, CA 92832
Thursday, February 23, 2017 6:00 pm to 8:00 pm Pre-registration	<i>Networking in the Digital Age</i> \$20, Register at: http://bit.ly/2iPS5UO Coachella Valley SCORE, www.scorecv.org , 760.773.6507 CVSCORE, 43-100 Cook Street, Suite 104, Palm Desert, CA 92211
Thursday, February 23, 2017 6:00 pm to 9:00 pm Pre-registration Recommended	<i>Branding & Website Strategy for Your Organization</i> No fee , Register at: http://bit.ly/2hlHpvb Orange County SCORE, www.score114.org , 714.550.7360 Tustin Public Library, 345 East Main Street, Tustin, CA 92780
Friday, February 24, 2017 9:00 am to 11:00 am Pre-registration Recommended	<i>Top 10 HR Mistakes-How Not To Make Them</i> \$15 if register online by 02/23, \$25 at the door Inland Empire SCORE, www.score503.org , 951.652.4390 Corona Chamber of Commerce, 904 East 6 th Street, Corona, CA 92879

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<p>Saturdays, February 25, March 4 and 11, 2017 9:00 am to 12:00 Noon Pre-registration REQUIRED</p>	<p><i>Business Plan Boot Camp: 3-Part Business Plan Writing Series</i> \$60 Inland Empire Women’s Business Center, www.iewbc.org, 909.890.1242 Inland Empire WBC – Colton Office, 1003 East Cooley Drive, Suite 109, Colton, CA 92324</p>
<p>Saturday, February 25, 2017 6:00 pm to 8:30 pm Pre-registration REQUIRED</p>	<p><i>Want Financial Freedom? Start Your Own Small Business</i> \$15 online registration only Coachella Valley Women’s Business Center, www.cvwbc.org, 760.345.9200 Coachella Valley WBC, 77806 Flora Road, Suite A, Palm Desert, CA 92211</p>
<p>Monday, February 27, 2017 1:00 pm to 3:00 pm Pre-registration Recommended</p>	<p><i>Instant Website Review-Using WooRank To Optimize Your Site</i> \$15 if register online by 02/26, \$25 at the door Inland Empire SCORE, www.score503.org, 951.652.4390 Lake Elsinore Cultural Arts Center, 183 North Main Street, Lake Elsinore, CA 92530</p>
<p>Monday, February 27, 2017 6:00 pm to 8:00 pm Pre-registration Recommended</p>	<p><i>Writing a Winning Business Plan</i> \$20 for non-Corona Resident, No fee for Corona Residents Inland Empire Women’s Business Center, www.iewbc.org, 909.890.1242 Corona Innovation Center at the Corona Civic Auditorium, 815 West 6th Street, Suite 145, Corona, CA 92882</p>
<p>Monday, February 27, 2017 6:00 pm to 9:00 pm Pre-registration Recommended</p>	<p><i>Costing, Pricing & Breakeven</i> No fee, Register at: http://bit.ly/2if8unZ Orange County SCORE, www.score114.org, 714.550.7360 Orange Public Library, 407 East Chapman Avenue, Orange, CA 92866</p>
<p>Tuesday, February 28, 2017 9:00 am-11:00 am Pre-registration Recommended</p>	<p><i>Internet Sales & Use Tax Workshop</i> No fee, Register at: http://bit.ly/2hMmaV1 Inland Empire Small Business Development Center, www.iesmallbusiness.com, 909.983.0751 Hesperia Branch Library, Library Community Room, 9650 7th Avenue, Hesperia CA 92345</p>

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Tuesday, February 28, 2017 11:00 am to 1:00 pm Pre-registration Recommended	WEBINAR-Blogging - Important Tool For Business \$15 if register online by 02/27 Inland Empire SCORE, www.score503.org , 951.652.4390 Web link will be given upon registration
Tuesday, February 28, 2017 6:00 pm to 8:30pm Pre-registration REQUIRED	Sell Yourself in 30 Seconds \$20 Inland Empire Women's Business Center, www.iewbc.org , 909.890.1242 Inland Empire WBC – Colton Office, 1003 East Cooley Drive, Suite 109, Colton, CA 92324

GOVERNMENT CONTRACTING

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Thursday, February 16, 2017 8:30 am to 10:00 am Pre-registration REQUIRED	8(a) Application Workshop – A business development program created to help small disadvantaged businesses compete in the American economy and access the federal procurement market. No fee , Register at: http://bit.ly/2jvRFFU SBA Santa Ana District Office, www.sba.gov/ca/santa , 714.550.7420 The SBA Santa Ana District Office, Training Room, 5 Hutton Centre Drive, Suite 900, Santa Ana, CA 92707
Thursday, February 16, 2017 10:15 am to 11:30 am Pre-registration REQUIRED	HUBZone, and WOSB Application Workshop – The SBA's HUBZone program helps small businesses in urban and rural communities gain preferential access to federal procurement opportunities. The SBA's WOSB program is designed to help more women owned small businesses to win federal contracts by providing a level playing field for WOSBs to compete. No fee , Register at: http://bit.ly/2jvRFFU The SBA Santa Ana District Office, Training Room, 5 Hutton Centre Drive, Suite 900, Santa Ana, CA 92707

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Tuesday, February 21, 2017 10:00 am to 11:30 am Pre-registration REQUIRED	<i>Contracting and Certification Orientation</i> No fee , Register at: http://bit.ly/2gBpPCP Orange County Small Business Development Center, www.ocsbdc.org , 714.564.-5200 Rancho Santiago Community College District, Room 201, 2323 North Broadway, Santa Ana, CA 92706
Thursday, February 23, 2017 9:30 am to 11:00 am Pre-registration REQUIRED	<i>8(a), HUBZone, and WOSB Informational Webinar</i> 8(a) – A business development program created to help small disadvantaged businesses compete in the American economy and access the federal procurement market. HUBZone Program - The SBA's HUBZone program helps small businesses in urban and rural communities gain preferential access to federal procurement opportunities. WOSB Program - The SBA's WOSB program is designed to help more women owned small businesses to win federal contracts by providing a level playing field for WOSBs to compete. No fee , Register at: http://bit.ly/2k1tmR8 Santa Ana District Office, www.sba.gov/ca/santa , 714.550.7420
Wednesday, April 12, 2017 8:00 am to 3:30 pm Pre-registration REQUIRED	<i>SAVE THE DATE – 7th Annual SBA Southern California 8(a) and Small Business Conference</i> : Workshops, Networking and Matchmaking opportunities Details at: www.socal8aconference.com \$50 before March 20 th , \$65 after Hotel Irvine, 17900 Jamboree Road, Irvine, CA 92614

INTERNATIONAL TRADE

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
<p>Thursday, February 2, 2017 1:30 pm to 4:30 pm Pre-registration REQUIRED</p>	<p>TradeX-Trade Connect Event: A gathering of resources, discussions and demonstrations of innovations which are designed to inspire & spark an interest in learning the basic steps of global marketing in this economy, presented by Port of Los Angeles TradeConnect, San Pedro Chamber of Commerce and U.S. Commercial Service Register at: http://conta.cc/2i7lBoe For more information contact Jean Corneal at jcoronel@portla.org Port of Los Angeles, www.portoflosangeles.org, 310.732.0151 Ports O'Call Restaurant, 1200 Nagoya Way, San Pedro, CA 90731</p>
<p>Thursday, February 9, 2017 8:30 am to 1:45 pm Pre-registration REQUIRED</p>	<p>How to Effectively Expand Business Through E-Commerce: Get an in-depth overview of how e-commerce has grown and changed over the last few years and how it can benefit you in the international market, presented by Riverside County Office of Foreign Trade, in partnership with Riverside CITD, US Commercial Service , City of Riverside and SBA, Santa Ana District Office. No fee, Register at: http://bit.ly/2iDHY46 For more information contact Richard Dozier, REDozier@rivcoeda.org or Veselina Farooq, VFarooq@rivcoeda.org Rustin Conference Center, 2085 Rustin Avenue, Riverside, CA 92507</p>
<p>Wednesday, February 22, 2017 7:30 am to Friday, February 24, 2017 5:30 pm Pre-registration REQUIRED</p>	<p>Preventive Controls Training for Human Foods CFR 21 Part 117: You will earn your certificate to be a Preventive Controls Qualified Individual (PCQI) as required by the FDA. It is a 20-hour course offered through our Foundation in addition to the Port of Los Angeles and the National Oceanic and Atmospheric Administration. Attendees of the class will earn a certification to become the Qualified Individual for the United States Food & Drug Administration (FDA) regulation on Preventive Controls for Human Foods. Register at: http://bit.ly/2hNoCck For more information contact Jean Corneal at jcoronel@portla.org Port of Los Angeles, www.portoflosangeles.org, 310.732.0151 NOAA, Room 3470, 501 West Ocean Blvd., Long Beach, CA 90802</p>

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Mondays, February 27, 2017 through April 3, 2017 8:00 am to 11:00 am Pre-registration REQUIRED	Import Compliance Training: A six week course which walks participants through all aspects of import compliance, Session 1 Importing Basics, Session 2 Entry Applicability, Session 3 The Government and Fines, Session 4 Security, Session 5 Various Topics, and Session 6 Developing Your Internal Compliance Program, presented by Orange County CITD \$995, Corporate \$795 per person with a minimum of four, Veterans / Students \$100 Register at: http://bit.ly/2jsXhRA O.C. Center for International Trade Development, www.OrangeCountycitd.com , 714-564-5415 Rancho Santiago Community College District, Room 107, 2323 North Broadway, CA 92706
OTHER FEDERAL & LOCAL GOVERNMENT, TRADE, AND SMALL BUSINESS ORGANIZATION EVENTS	
DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Wednesday, February 1, 2017 11:30 am to 1:00 pm Pre-registration REQUIRED	Women's Leadership Luncheon: A different topic each month addressing today's issues for women in business. \$30 for non-members if pay by 01/27, \$35 after; \$20 for members if pay by 01/27, \$25 after Register with Stephanie at stephanie@mychamber.org Corona Chamber of Commerce, www.mychamber.org , 951.737.3350 The Sizzler, 1461 Rimpau Avenue, Corona, CA 92879
Thursday, February 2, 2017 9:00 am to 11:00 am Pre-registration REQUIRED	Vendor Information Day: These sessions are designed to provide prospective vendors information on how to do business with the County and to answer questions regarding the County of Orange purchasing processes. RSVP at: http://olb.ocgov.com/business/vid or 714.871.3100 For more information use this link: http://olb.ocgov.com North Orange County Chamber – Fullerton Chamber of Commerce, www.nocchamber.com County Procurement Office, Building A, 2 nd Floor, Conference Room B, 1300 South Grand Avenue Santa Ana, CA 92705

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
<p>Thursdays, February 2, 9, 16, and 23, 2017 11:30 am to 1:00 pm No Pre-registration Needed</p>	<p>Lunch with Friends: A networking group to provide a low cost, effective organization in which businesses can build relationships with one another and provide leads. No fee, Register with Heather at heather@mychamber.org Corona Chamber of Commerce, www.mychamber.org, 951.737.3350 Different location each week</p>
<p>Thursdays, February 2, 9, 16 and 23, 2017 12:00 Noon to 1:00 pm Pre-registration Recommended</p>	<p>Irvine Builds Businesses Live Webinars – Best Practices for Small Business: The Irvine Chamber offers a robust series of no cost, online webinars to help businesses grow and prosper, explore new markets and strategies and navigate the world of trade and export. Initiated several years ago, these webinars now serve the interests of hundreds of member and non-member businesses every year. Interactive by design, participants are encouraged to ask their questions, share their comments and engage with the facilitator and the speaker(s) during the webinar. No fee, Register at: http://www.irvinecondev.com/webinars/ Irvine Chamber of Commerce, http://www.irvinebuildsbusinesses.com, 949.660.9112 Contact Brandon Okumura, bokumura@irvinechamber.com Irvine Chamber of Commerce, 36 Executive Park, Suite 100, Irvine, CA 92614</p>
<p>Friday, February 3, 2017 8:00 am to 9:30 am Pre-registration REQUIRED</p>	<p>Monthly Coffee Business Connection: Discuss up-to-date business techniques and strategies in 2017, a good networking opportunity. No fee, RSVP at: info@temecula.org Temecula Chamber of Commerce, www.temecula.org, 951.676.5090 Temecula Chamber, 26790 Ynez Court, Temecula, CA 92591</p>
<p>Friday, February 3, 2017 7:00 am to 2:00 pm Pre-registration REQUIRED</p>	<p>6th Annual Manufacturers' Summit: Exhibit area expanded , Expert Panel on Technological and Political Future of Manufacturing, with presentation of Manufacturing Innovation Awards No fee, Register at: http://bit.ly/2jJbla5 For more information, contact@MFGCouncilie.com Ontario Convention Center, 2000 East Convention Center Way, Ontario, Ca 91764</p>

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
<p>Saturdays, February 4, 11, 18, and 25, 2017 9:00 am to 12:00 Noon No Pre-registration Needed</p>	<p><i>Kasual Koffee:</i> Informal opportunity to pitch an idea, network with others, demo a product and complimentary coffee! City of Murrieta, www.murrieta.org, 951-304-2489 For more information contact bizevents@murrieta.org, 951.461.6091 Murrieta Innovation Center, 26442 Beckman Court, Murrieta, CA 92562</p>
<p>Wednesday, February 8, 2017 11:30 am to 1:00 pm Pre-registration REQUIRED</p>	<p><i>Networking Opportunity Luncheon:</i> Meet second Wednesday of the month \$45 for non-members, \$25 for members, Register at: http://bit.ly/2io58ex Irvine Chamber of Commerce, http://dev.irvinechamber.com/events, 949.660.9112 For more information contact Jessica Welch, execasst@irvinechamber.com, 949.660.9112 x 115 Boomer! Irvine, 3405 Michelson Drive, Irvine, CA 92612</p>
<p>Wednesday, February 8, 2017 11:30 am to 1:00 pm Pre-registration REQUIRED</p>	<p><i>Pitch Practice:</i> Entrepreneurs that pitch will receive feedback from a panel of experts No fee, Register at: https://goo.gl/ehmqaS If you want to pitch contact Cheryl Kitzerow, cheryl.kitzerow@tv2.org Temecula Valley Entrepreneur's Exchange, http://temeculaevents.org, 951.506.5180 TV Entrepreneur's Exchange, 43200 Business Park Drive, Temecula, CA 92590</p>
<p>Friday, February 10, 2017 9:00 am to 11:00 am Pre-registration REQUIRED</p>	<p><i>Professional Development Workshop Series - How to Define Customer Service in Today's Marketplace</i> Register with Brooke Nunn at brooke@temecula.org, 951.676.5090 Temecula Valley Chamber of Commerce, www.temecula.org Temecula Valley Entrepreneur's Exchange, 43200 Business Park Drive, Temecula, CA 92590</p>
<p>Wednesday, February 15, 2017 9:00 am to 6:00 pm Pre-registration REQUIRED</p>	<p><i>6th Annual Business Summit – Where Businesses Connect, Secure Contracts, and Create Jobs:</i> To assist Veterans and other small businesses' owners in meeting directly with State County and Federal business with Buying power. Get your first Major Supplier Sale or Contract, presented by Southwest Veterans' Business Resource Center No fee, Register at: http://bit.ly/2espeTI For more information contact Albert R. Renteria at arenteria@swvbrc.org Moreno Valley Conference and Recreation Center, 14075 Frederick Street, Moreno Valley, CA 92553</p>

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
<p>Wednesday, February 15, 2017 12:00 Noon to 1:00 pm Pre-registration REQUIRED</p>	<p>Human Resources /Risk Management Virtual Networking Workshop: Every third Wednesday learn about important topics such as Active Shooter / Terrorist Attack, Workplace Violence, Cyber Security & Identity Theft and more. No fee, Register with Ador Mansat at ador.mansat@abncglobal.com, 909.348.3067 Corona Chamber of Commerce, www.mychamber.org, 951.737.335 Corona Chamber, 904 East 6th Street, Corona, CA 92879</p>
<p>Wednesday, February 15, 2017 5:30 pm to 7:00 pm Pre-registration REQUIRED</p>	<p>Emerging Professionals Networking Event: Join the Irvine Chamber's Emerging Professionals for an evening of building business relationships, meeting like-minded individuals.... attendees represent a variety of industries and organizations and the venues provide the opportunity for networking. \$ 25 for non-members, No fee for members For more information contact Jessica Welch, execasst@irvinechamber.com, 949.660.9112 x 115 Irvine Chamber of Commerce, http://www.irvinebuildsbusinesses.com, 949.660.9112 RA Sushi (Tustin District), 2401 Park Avenue, Tustin, CA 92782</p>
<p>Thursday, February 16 and Wednesday, February 22, 2017 9:00 am to 11:00 am Pre-registration REQUIRED</p>	<p>Seminar Series with Mike Huntley: Wringing the most out of your sales and marketing team No fee, Register online www.mychamber.org Corona Chamber of Commerce, www.mychamber.org, 951.737.335 Corona Chamber, 904 East 6th Street, Corona, CA 92879</p>
<p>Thursday, February 16, 2017 6:30 pm to 8:30 pm Pre-registration REQUIRED</p>	<p>Laguna Beach is Open For Business No fee City of Laguna Beach, www.lagunabeachcity.net, 949.497.0320 For more information contact Martina Caron at mcaron@lagunabeachcity.net Laguna Beach Community & Susi Q Senior Center, 380 Third Street, Laguna Beach, CA 92651</p>

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
<p>Tuesday, February 21, 2017 9:00 am to 10:30 am Pre-registration REQUIRED</p>	<p>State Board of Equalization Seminar for Non-Profits: Get the rules that apply to your particular 501(c)(3), religious, youth or other charitable organization. No fee, RSVP with Heather Rawlings at hether@mychamber.org Corona Chamber of Commerce, www.mychamber.org, 951.737.335 Corona Chamber, 904 East 6th Street, Corona, CA 92879</p>
<p>Wednesday, February 22, 2017 7:30 am to 9:15 am Pre-registration REQUIRED</p>	<p>Temecula Morning Networking: Meet other business owners and share ideas and strategies RSVP with Brooke Nunn at brooke@temecula.org Temecula Chamber of Commerce, www.temecula.org, 952.676.5090 BJ's Restaurant & Brewhouse, 26500 Ynez Road, Temecula, CA 92591</p>
<p>Friday, February 24, 2017 9:00 am to 11:00 am Pre-registration REQUIRED</p>	<p>Professional Development Workshop Series - Navigating Your Business with GPS: How to grow, protect and sell your business. Register with Brooke Nunn at brooke@temecula.org, 951.676.5090 Temecula Valley Chamber of Commerce, www.temecula.org Temecula Valley Entrepreneur's Exchange, 43200 Business Park Drive, Temecula, CA 92590</p>
<p>Friday, February 24, 2017 6:30 am to 8:30 am Pre-registration REQUIRED</p>	<p>Corona Networking Breakfast: This monthly networking event is dedicated to keeping business up to date and informed on topics of interest \$25 for non-members register prior or \$35 at the door, \$20 for members if pre-pay one week in advance or \$25 at the door Register with Stephanie at stephanie@mychamber.org Corona Chamber of Commerce, www.mychamber.org, 951.737.3350 Eagle Glen Golf Club, 1800 Eagle Glen Parkway, Corona, CA 92883</p>

The U.S. Small Business Administration plays a vital role in enabling America's entrepreneurs to start, grow and succeed. Through our wide array of services - loan guarantees, assistance for small businesses in federal contracting, and business counseling – the SBA has helped millions of individuals start and grow their small businesses. The Santa Ana District monthly Management Training Calendar is one of those services. This calendar provides information on co-sponsored business workshops, expos, and conferences provided by our Resource Partners, other government agencies, local government agencies, and business organizations in the counties of Orange, Riverside and San Bernardino. Events pertaining to the small business community from non-cosponsored events are listed in the section called Other Events. Visit the Santa Ana District Office website at www.sba.gov/ca/santa or to see all that the SBA has to offer small businesses view the national website at www.sba.gov. A list of U.S. Small Business Administration resources is on the next page.

New: SBA's Coachella Valley Satellite Office – 43-100 Cook Street, Suite 104, Palm Desert 92211; Natalie Orta, Sr. Area Manager – natalie.orta@sba.gov, 760-408-0049.

SBA Partners and Small Business Resources:

SCORE “Counselors To America’s Small Business”- Provide FREE one-on-one business mentoring, monthly low-cost pre-business seminars, various workshops, and problem-solving assistance for start-ups and those already in business.

ORANGE COUNTY: 714-550-7369; 5 Hutton Centre Drive, Suite 900, Santa Ana 92707 – www.score114.org

SCORE Women’s Business Site: www.score.org/women

SCORE Women’s Business Blog: <http://womensblog.score.org>

COACHELLA VALLEY: 760-773-6507; 43-100 Cook Street, Suite 104, Palm Desert 92211 – www.scorecv.org

RIVERSIDE COUNTY: 951-652-4390; 11801 Pierce Street, 2nd Floor, Riverside 92505 – www.iescore503.org

SAN BERNARDINO COUNTY: Call your local Chamber of Commerce or <https://inlandempire.score.org> or www.score114.org

Small Business Development Centers (SBDC) – Provide training, consulting and technical assistance in all aspects of small business management. For further information contact the SBDC in your area.

INLAND EMPIRE:

Outreach Center 909-983-5005; 603 North Euclid, Ontario 91762 – www.iesmallbusiness.com

Outreach Center 951-781-2345; 3780 Market Street, Riverside, 92501 – www.iesmallbusiness.com

COACHELLA VALLEY: 760-863-2529; 44-199 Monroe Street, Suite B, Indio, CA 92201 – www.cvsmallbusiness.com

ORANGE COUNTY: 714-564-5200; 2323 North Broadway, Suite 201, Santa Ana 92706 – www.ocsbdc.com

O. C. HISPANIC CHAMBER 714-953-4289; 2130 East 4th Street, Suite 160, Santa Ana, 92705 – www.ochcc.com

LAUNCHPAD (OCTANe) 949-330-6565; 65 Enterprise, Aliso Viejo 92656 – www.octaneoc.org

TRITECH 949-734-5635; “The Cove” at UCI, 5141 California Avenue, Suite 200, Irvine 92617

(TECHNOLOGY): 951-571-6480; 1650 Spruce Street, Suite 500, Riverside 92507 – www.tritechsbdc.com

HiTech/HiGrowth Only **Satellite Office:** 152 East Sixth Street, Corona 92879 - www.tritechsbdc.com

(Call Riverside office to schedule appointments)

Southern California Veteran Business Outreach Center (VBOC)– Provides entrepreneurial development services: Training, Counseling mentoring, and referrals for eligible veterans owning or considering starting a small business.

Services All of Southern 760-795-8739; 2075 Las Palmas Drive, Carlsbad 92011 – www.socalvbc.com

Calif.

Women’s Business Center (WBC) - Provide business counseling, workshops and mentoring events for start-up and existing women-owned business.

COACHELLA VALLEY: 760-345-9200; 77-806 Flora Road, Suite A, Palm Desert 92211 – www.cvwbc.org

INLAND EMPIRE: 909-890-1242; 3780 Market Street, Riverside 92501 – www.iewbc.org

Second Location: 909-890-1242; 1003 Cooley Drive, Suite 109, Colton 92324 - www.iewbc.org

SBA Partners and Small Business Resources continued:

California Centers for International Trade Development (CITD) - Provide counseling, financing, and market information for new to export and ready to export companies.

ORANGE COUNTY: 714-564-5415; 2323 North Broadway, Suite 328-3, Santa Ana 92706 – www.OrangeCountycitd.com

RIVERSIDE COUNTY: 951-571-6443; 14745 Riverside Drive, Riverside 92518 – www.citd.org

Procurement Assistance Center (RCCD) – Provides a variety of government contracting services to business, 951-571-6442; 152 Sixth Street, Corona, 92879 - <http://rccdpac.com/>

U.S. Commercial Service – Provide counseling, financing, and market information for new to export and ready to export companies through SCORE, SBA, and the Department of Commerce. For further information call 949-660-1688 – www.trade.gov/cs

On-Line Resources:

SBA's Official Website:

www.sba.gov – General information on SBA programs and services with links to local and outside resources.

Santa Ana District Office's Official website:

www.sba.gov/ca/santa

National SCORE Website:

www.score.org – Information on the SCORE organization and access to online counseling

National SCORE Hispanic Website:

www.score.org/hispanic.html - Information on the SCORE organization and access to online counseling in Spanish

Santa Ana District Small Business Resource Guide:

www.smallbusiness3.com – Guide includes a brief summary of SBA programs and local contact numbers for resources

SBA's programs and services are extended to the public on a nondiscriminatory basis. Reasonable arrangements for person with disabilities will be made, if requested at least two weeks in advance. Contact the U.S. Small Business Administration, Santa Ana District Office at 714-550-7420.